



2010 E&O Seminar Opportunities

A good understanding of E&O claim exposure leads to better agency practices, which in turn can lead to increased agency growth and profitability.



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2010 E&O Seminar Opportunities

Go to www.ohioia.com to register online or to download a registration form. Call PIA's Education Team at (800) 555-1742 to register by phone.

Are you and your employees educated on the basics of E&O loss control? If not, this is a class you can't afford to miss! This seminar will teach you how to uncover and handle E&O loss exposures in today's technical and fast-paced business environment. Give your employees the opportunity to learn how to prevent E&O exposures from happening - and keep your agency out of the courtroom.

Errors and Omissions: Avoiding the Obstacles

March 24, Toledo

Instructor: Mark Reilly, CPCU, CIC, CRM

You could earn a discount on your E&O policy just for attending one of these seminars! For more information, contact PIA's Insurance Operations Team at (800) 555-1742.

Errors and Omissions: Problems for the Future

March 24, Columbus
April 28, Cleveland
Oct. 19, Cincinnati

Instructor: Larry France, CLU, CIC, CPIA, LUTCF, CSA

Not all policies are created equal; therefore, you must be able to recognize and understand that there are differences between similar policies written through different companies. This seminar will also discuss real-life case studies as well as solutions that you can implement in your agency. Don't be caught off guard with potential E&O gaps and exposures.

Failing to understand E&O exposures can cause you to make the same mistakes over and over again until a claim happens. Even if good fortune knocks and you avoid a claim, weak office procedures can keep your agency from being as successful as it could otherwise be. It is important that you know and understand the increased expectations of your clients. This seminar will help you make sure the correct coverage is in place.

Errors and Omissions: From the Courtroom to the Classroom to the Office

April 28, Cincinnati

Sept. 15, Toledo

Nov. 9, Columbus

Instructor: Ralph Guarasci, CIC

Errors and Omissions: Professional Liability

July 14, Columbus
Oct. 19, Cleveland

Instructor: Mark Reilly, CPCU, CIC, CRM

Your risk for an E&O claim grows as technology advances. Learn the potential pitfalls and traps that your office could face with the misuse of digital communication, such as e-mail and text. This seminar will also cover the reasons E&O claims occur, proper documentation and positive practices to minimize your E&O claims.

Registration Form

One person per form. Copy as needed. Fax to (614) 552-0115. You can also register online at www.ohiopia.com.

Please check which seminar(s) you will be attending:

Cincinnati

April 28

Oct. 19

Cleveland

April 28

Oct. 19

Columbus

March 24

July 14

Nov. 9

Toledo

March 24

Sept. 15

Name _____

Informal _____ Designations _____

Agency/Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail (for confirmation purposes) _____

NPN Number _____

Has your address or employer changed recently? Yes No

Do you need CE credit? (CE filing fee is included in price) Yes No

PIA members pay only \$69 per seminar - Non-members pay \$79 per seminar

Total Enclosed \$ _____ (full payment must accompany registration form)

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