



PROFESSIONAL INSURANCE AGENTS ASSOCIATION OF OHIO, INC.

# INTERNSHIP

PROGRAM

2011 INTERN BIOGRAPHIES

## KEVIN CLARK

- Blacklick, Ohio
- Ohio Northern University
- Finance/Management Major
- Senior

Kevin Clark is a member of the Motar Board, Aurora Chapter and currently serves as alumni relations and service chair. He also is a member of the Society for the Advancement of Management and various business fraternities.

Upon graduation in 2011, Clark looks to work his way into leadership in the insurance or investment industry.

## MATTHEW DUTRO

- Dayton, Ohio
- Ohio Northern University
- Management Major
- Junior

Matthew Dutro is a member of the Society for the Advancement of Management, the Student Athletic Advisory Committee, Sigma Iota Epsilon, and is on the Men's Varsity Tennis Team. Upon graduation in 2012, Dutro plans to pursue a career where he can be directly involved with the customers he is serving.

## JESSE EBERT

- Bucyrus, Ohio
- Mount Vernon Nazarene University
- Finance/Marketing Major
- Junior

Jesse Ebert is a member of the business honor society, Delta Mu Delta and the Business Student Advisory Committee. He also belongs to College Republicans and is a volunteer for the American Red Cross. Upon graduation in 2012, Ebert would like to become licensed to sell insurance in the state of Ohio.



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## ANDREW FRANCUS

- Akron, Ohio
- The Ohio State University
- Business Administration/Risk & Insurance Major
- Junior

Andrew Francus is a member of Phi Kappa Theta where he currently serves as treasurer. He is also on the leadership team of the Business Builders Club and is a member of the Hispanic Business Student Association. Upon graduation in 2012, Francus plans to pursue a career in risk management and insurance.

## DANIELLE JONES

- Willowick, Ohio
- University of Toledo
- Accounting & Finance Major
- Senior

Danielle Jones currently serves as a resident advisor and is involved in Dance Marathon and Habitat for Humanity. She is also a day camp advisor for Camp Adventure.

Upon graduation in 2011, Jones plans to attend graduate school and obtain her Master's of Accountancy. She would then like to obtain her CPA.

## KATHERINE KLEIN

- Defiance, Ohio
- Capital University
- Marketing Major
- Junior

Katherine Klein is currently a member of the American Marketing Association and Women in Business and Professional Careers.

Upon graduation in 2012, Klein hopes to find a position that allows her to use creative approach and entrepreneurial spirit to make her job fun and rewarding.

Grant Morris is currently the CD manager of the OSU Men's Glee Club and is captain of the OSU-Newark Golf Team. He has participated in many events for charity, such as the Turkey Trot and Run for Home.

Upon graduation in 2012, Morris plans to obtain a position in the insurance industry and eventually pursue his MBA.

## GRANT MORRIS

- New Philadelphia, Ohio
- The Ohio State University
- Risk Management & Insurance Major
- Junior

Benjamin Murray has participated on the Flyer Investments Portfolio Management Team as well as the Student Athlete Advisory Committee. He also participated in a sophisticated leadership study with the Office of Student Development. Upon graduation in 2011, Murray hopes to use his background in finance to find a career that makes a difference.

## BEN MURRAY

- Westerville, Ohio
- University of Dayton
- Economics and Finance
- Graduate Student

Kyle Norman is a member of Phi Eta Sigma National Honor Society and the James F. Dicke College of Business Administration's Mentorship Program where he mentors freshman business students. Upon graduation in 2012, Norman plans to become an insurance agent or work in corporate finance with investment management and analysis.

## KYLE NORMAN

- Indianapolis, Indiana
- Ohio Northern University
- Finance Major
- Junior



Jeremy Smith is a member of Sigma Phi Epsilon where he has served various leadership roles. He is also

a member of Phi Eta Sigma National Honor Society and is an Eagle Scout.

Upon graduation in 2012, Smith plans to begin working in marketing and sales; specifically new product development and inbound marketing.

## JEREMY SMITH

- Macedonia, Ohio
- Ohio Northern University
- Marketing Major
- Junior

Hannah Zipf is in the honors program and is a member of The Mathematical Association of America where she serves as treasurer. She also serves on the dance team and Orchesis Dance Ensemble.

Upon graduation in 2012, Zipf plans to obtain a job in a large industry, such as insurance, to further her experience.

## HANNAH ZIPF

- Delaware, Ohio
- Capital Univeristy
- Marketing & Accounting Major
- Junior



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